



Telemedicine service VIKAND Direct runs over Inmarsat's Fleet Xpress satellite connection, providing 24/7 access to medical services for superyachts and other vessels

Jul 28, 2021 13:55 BST

## Inmarsat and VIKAND Host Demonstration of 24/7 Telemedicine Service for Mariners

*Hands-on demonstration with live Fleet Xpress link scheduled for July 28<sup>th</sup> and 29<sup>th</sup>, 2021 in Fort Lauderdale*

**28 July 2021, Fort Lauderdale, Florida USA:** Inmarsat, the world leader in global, mobile satellite communications, will co-host an event at Crowne Plaza Fort Lauderdale Airport on July 28<sup>th</sup> and 29<sup>th</sup>, 2021 with VIKAND, an

Inmarsat partner that specializes in the provision of medical services for the maritime sector.

The event, of particular interest to yacht management companies, yacht owners and operators, will involve hands-on demonstrations of [VIKAND Direct, the company's 24/7 telemedicine service](#), over a live [Fleet Xpress](#) (FX) satellite connection. Available in a choice of two different monthly subscription levels, Access and Accelerate, VIKAND Direct runs over Inmarsat's FX network and, importantly, uses a dedicated data channel, so the service has no impact upon vessel communications or bandwidth.

“We are pleased that VIKAND will be using Inmarsat to provide these indispensable services to mariners,” said Ronald Spithout, President, Inmarsat Maritime. “Everyone knows that the key to a successful diagnosis and cure is prompt attention, delivered at the very moment you need it and irrespective of location. Our global coverage and failsafe, high-quality communications capacity are essential to making telemedicine a lifesaving asset for crews and passengers all over the world.”

A major benefit of VIKAND Direct is its competitive pricing and the extent of its return on investment (ROI). Where telemedicine services for the maritime market have tended to be prohibitively expensive and complicated to implement in the past, VIKAND's low-cost solution uses very low bandwidth and is readily accessible via smartphone—and all services are included in a monthly fee.

This ease of remote access is matched with a low bandwidth requirement, which supports video, audio, and text dialogues within the context of a virtual house doctor. Personalised care teleconsultations are conducted with due diligence regarding privacy and patient confidentiality.

“Medical services delivered with immediacy, including innovative risk reduction and mitigation, are delivered by VIKAND with paramount cost efficiencies,” said Peter Hult, CEO VIKAND, “These are the value cornerstones we provide our customers, with the assurance of affordable and comprehensive healthcare on demand. Fleet Xpress enables us to go wherever they go.”

Among the many end-to-end medical services and products supplied by VIKAND Solutions are COVID test equipment and PPE, crew wellness

maintenance, air purification and decontamination technologies, and outbreak prevention and crisis management support, all facilitated by the company's global distribution and logistics network. To date, more than 120,000 crew members, 20,000,000 guests, 200 luxury cruise vessels and 15 superyachts have availed themselves of VIKAND's telemedicine provision.

Offering high-speed and reliable global coverage and stringent cyber-risk protection, Inmarsat's FX provides the ideal platform for the benefits attainable through VIKAND's telehealth capabilities. FX is a unique satellite service that pairs high speed and unlimited data over Inmarsat's [Global Xpress](#) (Ka-band) network with ultra-resilient and unlimited backup over Inmarsat's [FleetBroadband](#) (L-band) network, all within a single monthly subscription. FX is installed on over 11,000 vessels to date and growing.

**ENDS**

**Note for Editors:**

*Cyber Security requirements for IMO 2021* is available for download free at the following link: <https://www.inmarsat.com/en/insights/maritime/2021/imo-2021-yachting-cyber-requirements.html>

**Contacts:**

**Media Enquiries:**

Jonathan Sinnatt/Matthew Knowles

**Inmarsat**

Corporate Communications

Tel: +44 (0)20 7728 1518/1355

[press@inmarsat.com](mailto:press@inmarsat.com)

Jules Riegal

## **Saltwater Stone**

+44 (0)7973 737496

[j.riegal@saltwater-stone.com](mailto:j.riegal@saltwater-stone.com)

---

## **ABOUT INMARSAT**

[Inmarsat](#) is the world leader in global, mobile satellite communications. It owns and operates the world's most diverse global portfolio of mobile telecommunications satellite networks, and holds a multi-layered, global spectrum portfolio, covering L-band, Ka-band and S-band, enabling unparalleled breadth and diversity in the solutions it provides. Inmarsat's long-established global distribution network includes not only the world's leading channel partners but also its own strong direct retail capabilities, enabling end to end customer service assurance.

The company has an unrivalled track record of operating the world's most reliable global mobile satellite telecommunications networks, sustaining business and mission critical safety & operational applications for more than 40 years. It is also a major driving force behind technological innovation in mobile satellite communications, sustaining its leadership through a substantial investment and a powerful network of technology and manufacturing partners.

Inmarsat operates across a diversified portfolio of sectors with the financial resources to fund its business strategy and holds leading positions in the Maritime, Government, Aviation and Enterprise satcoms markets, operating consistently as a trusted, responsive and high-quality partner to its customers across the globe.

For further information, follow us: [Twitter](#) | [LinkedIn](#) | [Facebook](#) | [YouTube](#) | [Instagram](#).

## **About VIKAND**

VIKAND provides global medical and public health service solutions to the entire maritime industry, including cruise, yacht, superyacht, commercial shipping, fishing, and energy sectors. VIKAND works with more than 200 cruise ship clients—spread over 32 cruise lines—supporting 120,000 crew with medical and mental wellness needs supported by experienced onboard and onshore medical staffs. VIKAND’s proven medical and public health expertise and experience is demonstrated through a proactive and evidence-based healthcare approach, the VIKAND Total Healthcare Solution and is coordinated with global regulatory agencies and industry associations. Solutions encompass 24/7 medical management, public health, and COVID-19 consulting, biomedical equipment maintenance and products, and leading air and surface decontamination solutions. VIKAND recently celebrated its 10th anniversary and was awarded the Seatrade Cruise Awards Supplier of the Year 2020 in October. VIKAND has offices in Fort Lauderdale, Hamburg and soon Monaco in addition to having staff located throughout the world.

[www.vikand.com](http://www.vikand.com)