



United Heavy Lift GmbH has signed COACH Solutions to assist with digitalization and reducing their environmental footprint

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## Kongsberg Digital-owned COACH Solutions enters new partnership with United Heavy Lift GmbH

**Asker, Norway, September 8<sup>th</sup>, 2021** – Kongsberg Digital’s vessel performance monitoring and optimization service, COACH Solutions, has gained a new customer in United Heavy Lift GmbH (UHL). A global leader in marine ocean transport of heavy lift, breakbulk and project cargoes, UHL has signed up with COACH Solutions to continue their increased focus on digitalization and reduce their environmental footprint.

*“We are very happy to have signed up with COACH Solutions. We can monitor the actual performance of our vessels in our fleet with one, easy to implement, smart tool helping us decrease emissions and our environmental footprint. Additionally, our Captains receive valuable weather routing advice to take the most economical route, maximizing value and keeping our sensitive cargo safe,”* states Jan-Ove Hohl, General Manager Operations UHL.

## **The Perfect Match**

With the high demands posed by securing sensitive cargo on state-of-the-art vessels, UHL and COACH Solutions are the perfect match to ensure that voyages are always optimal – both from a safety and optimization point-of-view.

Trading all over the world in sometimes challenging areas/waters, Coach Solutions is the ideal tool to support and monitor the vessels’ routes and assist in making decisions, both operational and commercial.

*“We are very excited to have United Heavy Lift come onboard COACH Solutions. UHL are at the forefront of pushing digitalization and decreasing carbon emissions. With their absolute expertise within the multipurpose/heavy lift industry, we look forward to collaborating with UHL, creating actionable insight for decisions with alerts, dashboards and reports helping them reduce emissions and gain efficiencies,”* says Anders Bruun, CEO, COACH Solutions.

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## **KONGSBERG DIGITAL**

*Kongsberg Digital, a subsidiary of KONGSBERG, is a provider of next-generation software and digital solutions, to customers within maritime, oil and gas, and renewables and utilities. The company consists of more than 500 software experts*

*with leading competence within the internet of things, smart data, artificial intelligence, maritime simulation, automation and autonomous operations. Kongsberg Digital is the group-wide center of digital expertise for the KONGSBERG group. [kongsbergdigital.com](https://kongsbergdigital.com)*

## **KONGSBERG**

*KONGSBERG (OSE-ticker: KOG) is an international, leading global technology corporation delivering mission-critical systems and solutions with extreme performance for customers that operate under extremely challenging conditions. We work with nations, businesses and research environments to push the boundaries of technology development in industries such as space, offshore and energy, merchant marine, defense and aerospace, and more. KONGSBERG has about 11,000 employees located in more than 40 countries, creating a total revenue of NOK 25.6bn in 2020. Follow us on [kongsberg.com](https://kongsberg.com), Facebook, Twitter and LinkedIn.*

## **UNITED HEAVY LIFT**

*United Heavy Lift is a highly experienced team of engineers, naval architects, operators and shipbrokers offers its clients and principals a wide range of services, providing effective, innovative and tailor-made heavy lift transport solutions that ensure safe and cost-efficient project execution. [unitedheavylift.de](https://unitedheavylift.de)*

## **COACH SOLUTIONS**

*COACH Solutions optimizes vessels' performance through monitoring and analysis. We keep operators updated throughout the voyage with unified reporting and energy deviation alerts. COACH Solution is your complete solution for Noon-Reporting, Vessel Performance & Weather Routing. [coachsolutions.com](https://coachsolutions.com)*