



Mr. Leif Kristian Weum (left) and Mr. Terje Dyhre

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## **Kongsberg Maritime: New Managing Director for Kongsberg Maritime Hellas SA**

Mr. Leif Kristian Weum has been appointed to the position of Managing Director of the Kongsberg Maritime Sales and Service office in Athens, Greece. Kongsberg Maritime Hellas SA is a key Sales & Customer Support office established to serve the significant number of Greek shipping companies, located in the Athens area.

Having served on the Kongsberg Maritime Hellas SA Board of Directors since

the office was opened in 2011 and in various customer support and sales management roles within KONGSBERG for almost two decades, Mr. Leif Kristian Weum is well positioned to take the helm from Managing Director, Mr. Terje Dyhre, who remains in Kongsberg Maritime. In addition to managing Kongsberg Maritime Hellas SA, Mr. Leif Kristian Weum will manage the sales activities in the East Mediterranean and UAE/Middle East, in close collaboration with Kongsberg Maritime Sales in Norway and in Greece.

“I look forward to taking on this exciting new challenge. I believe that customer support and sales are closely connected, so managing a support office while continuing with sales activities makes perfect sense. Greece is the world’s largest ship owning nation and our largest single client base, but I still believe there is still growth potential in this market,” comments Weum.

With a large number of ferry operators and merchant vessel owners, Greece is key market for Kongsberg Maritime. Kongsberg Maritime Hellas SA services the local area and southern Europe. Its 16 staff provide effective support for hundreds of vessels using Kongsberg Maritime products including Navigation & Automation solutions, Tank Gauging Systems, Custody Transfer Systems for gas carriers, Vessel Performance Systems, Fleet Performance Systems and DP technology.

“We have a strong local team in place to ensure we meet the expectations of our customers in Greece. Local know-how is absolutely essential for delivering high quality, efficient sales and support activities to customers in the region and for vessels visiting Athens, Piraeus or other ports in Southern Europe and the Middle East,” Weum adds.

Ends

**For further information, please contact:**

Christina Fjellstad

**Kongsberg Maritime**

Tel: +47 3303 2411

[christina.fjellstad@kongsberg.com](mailto:christina.fjellstad@kongsberg.com)

[www.kongsberg.com](http://www.kongsberg.com)

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## About Kongsberg Maritime

Kongsberg Maritime is a global marine technology company providing innovative and reliable technology solutions for all marine industry sectors including merchant, offshore, subsea and naval. Headquartered in Kongsberg, Norway, the company has manufacturing, sales and service facilities in 20 countries and a total of 65 worldwide offices.

Kongsberg Maritime developed systems for vessels cover all aspects of automation, control, navigation, safety and dynamic positioning. Kongsberg Maritime also develops subsea solutions covering systems for Underwater Mapping (UMAP), Underwater Navigation (UNAV), Subsea Monitoring (SUMO) and Marine Robotics in addition underwater cameras.

Marine and offshore training simulators, LNG equipment, information management software, position reference systems, integrated aquaculture technology and advanced products to support seismic and drilling operations are also part of the company's diverse portfolio.

In parallel with its extensive technology portfolio, Kongsberg Maritime provides services within EIT (Electro, Instrument & Telecom) engineering and system integration, on an EPC (Engineering, Procurement & Construction) basis.

Kongsberg Maritime delivers solutions that cover all aspects of technology underwater and on the water, aboard new build and retrofit vessels, and on offshore platforms and rigs, often under a single supplier strategy called The Full Picture.

Kongsberg Maritime is part of Kongsberg Gruppen (KONGSBERG), an international, knowledge-based group that celebrated 200 years in business during 2014. KONGSBERG supplies high-technology systems and solutions to customers in the oil and gas industry, the merchant marine, and the defence and aerospace industries.

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