



Trade Navigator leaving Southampton and heading for Izmir, Turkey

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Peters & May Group and Bati Yacht Transport Form a Joint Venture to Strengthen its Presence in the East Mediterranean

Southampton, 08th July 2024 - Global shipping and logistics leader, [Peters & May](#), is pleased to announce a joint venture with [BATI Yacht Transport](#), a subsidiary of the [BATI Group](#). Effective from 6th July, this strategic investment will integrate BATI Yacht Transport into the Peters & May Group, marking a significant step in enhancing Peters & May's yacht transportation offerings.

Alongside this joint venture, BATI Yacht Transport has been formally nominated as Peters & May Limited's exclusive agent in Turkey.

Having served as Peters & May's trusted partner in the Eastern Mediterranean for several years, this joint venture with BATI Yacht Transport formalises and strengthens their already reliable and successful relationship.

Stefano Grotti, Regional Manager for Europe at Peters & May, comments, "We are extremely excited about this move. Having worked with the BATI Yacht Transport team on numerous projects, integrating them into our family is a natural progression that benefits everyone. They are an exceptional team, and there is no doubt they will continue to provide the outstanding service they are known for."

Sharing a commitment to delivering exceptional service for all yacht types, this joint venture will enable both companies to combine their strengths, achieve greater market penetration, especially in Turkey, and elevate customer satisfaction.

"We are excited to join forces with Peters & May, a company that shares our dedication to excellence in yacht transportation," says Kaan Aydin, General Manager at BATI Group.

"This partnership is a significant milestone for BATI Yacht Transport, enabling us to enhance our service offerings and deliver even greater value to our clients. Our combined expertise and resources will undoubtedly strengthen our presence in the Eastern Mediterranean and beyond. Together, we will continue to provide bespoke, door-to-door yacht shipping solutions that exceed our customers' expectations."

Both Peters & May and the BATI Group are legacy companies, recognised as experts in the field of transportation and logistics. Founded in 1973, Peters & May has grown over the last five decades into a global leader in yacht transportation and logistics, with a worldwide network of trusted agents and offices. The company occupies ten offices across Europe, Asia, and the United States, with its headquarters located in Southampton, UK.

Similarly, the BATI Group, established in 1992 and headquartered in Istanbul, Turkey, is a transport and logistic specialist. Providing services across various

sectors, from sea and air freight to isotanks and perishable goods, BATI Yacht Transport is one of its key service divisions. This division focuses on global yacht shipping solutions, including lashing and securing, towing, diving, skipping services, and customs clearance. It is staffed by expert engineers, master mariners, and naval architects who create unique transportation and lifting solutions for every yacht transportation project.

Peters & May prides itself on offering clients a global service with local knowledge. With BATI Yacht Transport now part of the Peters & May Group, they can continue to fulfil this promise. This joint venture underscores the company's commitment to continuous growth and dedication to improving its superior solutions in the dynamic shipping industry.

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Notes for Editors

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Peters & May has fifty years of experience delivering world-class international logistics services. It specialises in the global shipping of commercial and private vessels, as well as offering transport solutions for a wide range of cargo by air, land, and sea. <https://www.petersandmay.com/>

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